

All Your Commercial Equipment Needs
From Phone Systems to JETS
\$5,000 to \$\$\$\$\$Millions



Funding Visions Developing Dreams

Issue: July 2007

Did You Know?

The odds of being struck by lightning are about 600,000 to 1 and it strikes men 7 times more often than it does women.

Quotes

Time is neutral; but it can be made the ally of those who will seize it and use it to the full.

Winston Churchill

Newsletter

The JGI Companies

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Definitions

Broker

A person or entity who acts as a financial intermediary, for a fee, between the end-user (lessee) and the financial institution (the lessor) for the procurement of an asset. A broker (such as JGI) has access to numerous funding sources and can find the best deal for each client's individual needs.

WELCOME to the JGI Newsletter. We at JGI value & respect our past, present & future clients and their businesses. We want you to be well informed about your financing choices and we want your business to grow as a result. We will endeavor to deliver relevant & timely information that will make your job easier. We welcome any suggestions you may have or ideas for topics you are interested in. Always feel free to contact us with any questions. We are here to help you find the best solution for you and your business.

Jim Jones, President & CEO

Betty M. Bledsoe, Leasing Director

***** We Need Your Help! *****

We want you to let us know how we can serve you better. Are there services that you need or want? We need your input in order for us to make sure we are providing the types of services you, our clients, need. If there are specific items or areas of your business you need help with, feel free to call or email us for advice or suggestions.

Check out our new and improved website at www.jgicompanies.com.

Is your company a minority-owned business or would your business benefit from government contracts?

Did you know that 40% of government contracting dollars now go to small business firms? Every year, the Federal Government contracts with thousands of small businesses. Learn how to take advantage of these opportunities. I don't have the space to go into details but I can give you the websites so that you can research and see if this is a direction you might want for your business.

SBA - Small Business Administration: Most states have Small Business Development Centers (www.sba.gov/aboutsba/sbaprograms/sbdc/index.html) that can assist you; they have volunteer counselors through SCORE - Counselors to America's Small Business (www.score.org); and they have Women's Business Centers (www.sba.gov/aboutsba/sbaprograms/onlinewbc/index.html), a national network of nearly 100 educational centers designed to assist women start and grow small businesses.

PTAC - Procurement Technical Assistance Centers (<http://www.aptac-us.org/new/index.php>): These centers provide an understanding of the requirements of government contracting and the know-how to obtain and successfully perform federal, state & local government contracts.

CCR - Central Contractor Registration (www.ccr.gov): When you register with CCR, you select a "sub-set" for your data that will be sent to SBA for inclusion in DSBS - Dynamic Small Business Search, which is used by the federal government to locate small businesses. To get listed on CCR you must also have a Dun & Bradstreet Dun's number. It's free - just call D&B at (866) 705-5711.

FEDBIZOPPS - Federal Business Opportunities (www.fbo.gov): This site will assist you in getting government leads; register for Vendor Notification; search for opportunities; and determine what products & services the government is buying. Check out the Government Store (www.gsa.gov) to see what each agency is buying or request a copy of the government's advance acquisitions (www.acquisition.gov).

Take the time to research these sites and register at all of them and see what a difference it can make.